

8]Y`J c fhY]`Y`j c b`6UfZi » hfU]b]b[

ð`XYb`YhnhYb`J\`fYb`\Uh`XUg`6UfZi » hfU]b]b[ `ni bY`a YbX`Ub  
 Dcdi`Uf]hÅh[ Yk cbbYb`i bX`k ]fX`j cb`Gdcfh`Yfbž  
 : ]hbYggVY[ Y]ghYfhYb`i bX`; Ygi bX`Y]hgYI dYfhYb`U`g`YZZY\_h]j Y  
 A Yh`cXY`ni f`J YfVYggYfi b[ `XYf`\_ÖfdYf`]WXYb`: ]hbYgg`i bX  
 XYf`U``[ Ya Y]bYb`; Ygi bX`Y]h`VYhfUW`hYh``8]Y`D\]`cgc d\]Y  
 \]bhYf`XYa`6UfZi » hfU]b]b[ `VUg]Yfh`Ui ZXYf`, VYfnYi [ i b[ ž  
 XUgg`XUg`; Y`Yb`i bX`HfU]b]YfYb`c`bY`GW`i`Y`b]W`h`bi f`X]Y  
 bUhØf`]WXYb`6Yk Y[ i b[ gUV`Ai ZY`XYg`? ÖfdYfg`i bhYfghØhnhž  
 gcbXYfb`Ui W`nU`\fY]WXY`d`mg]c`c[ ]gWXY`J c fhY]`Y`a ]h`g]W  
 Vf]b[ h``8]YgY`5fh\_Y``i bhYfgi W`h`X]Y`ni [ fi bXY``Y[ YbXYb  
 A YW`Ub]ga Ybž`X]Y`X]Y`5bdUggi b[ Yb`XYg`? ÖfdYfg`Ub  
 6UfZi » U\_h]j ]hÅhYb`VY[ Øbgh[ Ybž`gck ]Y`X]Y`dchYbn]Y``Yb  
 5i gk ]f\_ i b[ Yb`Ui Z`X]Y`gdcfh`]WXY`@Y]ghi b[ `i bX`XUg`F ]g]\_c  
 j cb`J Yf`Yhni b[ Yb``8UfØVYf`\]bUi g`k YfXYb`dfU\_h]gWXY  
 9a dZY`\i b[ Yb`ni f`ðhY[ fU]cb`j cb`6UfZi » hfU]b]b[  
 / Ua d^Y``d/



ð`XYb`YhnhYb`J\`fYb`\Uh`XUg`6UfZi » hfU]b]b[ `ni bY`a YbX`Ub  
 Dcdi`Uf]hÅh[ Yk cbbYb`i bX`k ]fX`j cb`Gdcfh`Yfbž

: ]hbYggVY[ Y]ghYfhYb`i bX`; Ygi bX\Y]hgYI dYfhYb`U`g`YZZY\_hj] Y  
A Yh\cXY`ni f`J YfVYggYfi b[ `XYf`\_ØfdYf`]WXYb`: ]hbYgg`i bX`XYf  
U``[ Ya Y]bYb`; Ygi bX\Y]h`VYhfUWxhYh``8]Y`D\`]cgc d\`Y`\\]bhYf`XYa  
6UfZi » hfU]b]b[ `VUg]Yfh`Ui Z`XYf`, VYfnYi [ i b[ ž`XUgg`XUg`; Y\Yb  
i bX`HfU]b]YfYb`c\`bY`GWxi \Y`b]Wxh`bi f`X]Y`bUhØf`]WXYb  
6Yk Y[ i b[ gUV`Ai ZY`XYg`? ØfdYfg`i bhYfghØhnhž`gcbXYfb`Ui Wx  
nU\`fY]WXY`d\mg]c`c[ ]gWXY`J cfhY]`Y`a ]h`g]Wx`Vf]b[ h``8]YgY`5fh]\_Y`  
i bhYfgi Wxh`X]Y`ni [ fi bXY``Y[ YbXYb`A YWxUb]ga Ybž`X]Y`X]Y  
5bdUggi b[ Yb`XYg`? ØfdYfg`Ub`6UfZi » U\_hj] ]h`hYb`VY[ Øbgh][ Ybž  
gck ]Y`X]Y`dchYbn]Y``Yb`5i gk ]f\_i b[ Yb`Ui Z`X]Y`gdcfh`]WXY`@Y]ghi b[  
i bX`XUg`F]g]\_c`j cb`J Yf`Yhni b[ Yb``8UfØVYf`\]bUi g`k YfXYb  
dfU\_h]gWXY`9a dZY`\`i b[ Yb`ni f`b`hY[ fUh]cb`j cb`6UfZi » hfU]b]b[ `]b  
VYghY\YbXY`: ]hbYggfY[ ]a Y`VYfY]h[ YghY`hž`i a `Y]bY`g]WXYfY`i bX  
YZZY\_hj] Y`I a gYhni b[ `ni [ Yk Å\`fY]ghYb``b`5bVYhfUWxh`XYf  
k UWxgYbXYb`9f\_Yb`bhb]ggY`ni `X]YgYa `H\Ya U`]gh`Yg`j cb  
Yb`hgWXY]XYbXYf`6YXYi hi b[ ž`X]Y`dfU\_h]gWXYb`a d`]\_Uh]cbYb`i bX  
k ]ggYbgWxUž`]WXYb`; fi bX`U[ Yb`XYg`6UfZi » hfU]b]b[ g`ni  
VY`Yi WxhYb`

D\mg]c`c[ ]gWXY`J cfhY]`Y`XYg`6UfZi » hfU]b]b[ g

8Ug`6UfZi » hfU]b]b[ `V]YhYh`Y]bY`J]Y`nU\``d\mg]c`c[ ]gWXYf`J cfhY]`Yž  
X]Y`g]Wx`dcg]hj] `Ui ZXYb`6Yk Y[ i b[ gUddUfUh`i bX`X]Y`U``[ Ya Y]bY  
: ]hbYgg`Ui gk ]f\_Yb`\_ØbbYb``8i fWx`XUg`HfU]b]b[ `c\`bY`GWxi \Y`k ]fX  
X]Y`bUhØf`]WXY`: i » a YWxUb]\_`[ YZØfXYfhž`k Ug`ni `Y]bYf`ghÅf\_YfYb  
: i » a i g\_i `Uhi f`i bX`Y]bYf`VYggYfYb`? ØfdYf\U`hi b[ `ZØ\fh``8]Y  
k ]Wxh][ ghY`d\mg]c`c[ ]gWXY`J YfÅbXYfi b[ ž`X]Y`VY]a `6UfZi » hfU]b]b[  
Y]bhf]hhž`]gh`X]Y`5\_hj] ]Yfi b[ `XYf`\_Y]bYb`A i g\_Y`bž`X]Y`cZh`VY]  
\Yf\_Øa a `]WXYa `GWxi \k Yf`\_j YfbUWx`Ågg][ h`k YfXYb``8]Yg`\_Ubb  
\Y`ZYbž`X]Y`: i » ghfi \_hi f`i bX`X]Y`GhUV`]h`h`ni `j YfVYggYfb`

9]b`nYbhfU`Yf`5gdY`h`XYg`6UfZi » `Ui ZYbg`]gh`X]Y`J YfVYggYfi b[ `XYf  
dfcdf]cnYdhj] Yb`: Å\][ \_Y]hYb``Dfcdf]cnYdh]cb`VYn]Y\`h`g]Wx`Ui Z`XUg  
6Yk i gghgY]b`ZØf`X]Y`Dcg]h]cb`i bX`6Yk Y[ i b[ `XYg`? ØfdYfg`]a  
FUi a ``6UfZi » hfU]b]b[ `gh]a i `]Yfh`X]Y`nU\`fY]WXYb`B`Yfj YbYbXYb`Ub  
XYb`: i » gc\`Ybž`k Ug`X]Y`gYbgcf]gWXYb`F`YU\_h]cbYb`XYg`? ØfdYfg  
j YfVYggYfh``8]Yg`\_Ubb`XUni `ZØ\`fYbž`XUgg`5h\`YhYb`gWx`bY`Yf`Ui Z  
J YfÅbXYfi b[ Yb`]a `I bhYf[ fi bX`fYU[ ]YfYb`i bX`X]Y

J Yf`Yhni b[ gUbZÄ`][ \_Y]h j Yff]b[ Yfh`k ]fX"

8]Y`\_ÖfdYf`]WXY`6Y`Ughi b[ `VY]a `6UfZi » hfU]b]b[ `\\Uhi`Ui Wx`dcg]h]j Y  
5i gk ]f\_ i b[ Yb`Ui Z`X]Y` ; Y`Yb\_Yž`]bgVYgcbXYfY`Ui Z`X]Y`?b]Y!`i bX  
<ØZh[ Y`Yb\_Y``8i fWx`XUg`@Ui ZYb`cXYf`HfU]b]YfYb`c`bY`X]Y  
8Äa dZi b[ `j cb`GdcfhgWxi `Yb`k ]fX`XYf` : i » `[ Ynk i b[ Ybž`g]Wx  
bUhØf`]WXYf`UVni nfc``Yb``8]Yg`\_Ubb`X]Y`5Vbi hni b[ `XYf` ; Y`Yb\_Y  
fYXi n]YfYbž`XU`X]Y`bUhØf`]WXY`6]c!A YWxUb]\_`XYf`6Yk Y[ i b[ Yb  
cdh]a U`Yf`[ YZÖfXYfh`k ]fX``8Yf`?ÖfdYf`Yfbhž`YZZ]n]YbhYf`ni ``Ui ZYbž  
k Ug`X]Y`Ghc» VY`Ughi b[ `j Yff]b[ Yfh`i bX`X]Y`U``[ Ya Y]bY  
; Y`Yb\_Y[ Ygi bX`Y]h`i bhYfghØhYb`\_Ubb"

8UfØVYf`\\]bUi g`\_Ubb`6UfZi » hfU]b]b[ `XUg`A i g\_Y`[ `Y]Wx[ Yk ]Wx`h]a  
I bhYf\_ÖfdYf`]YfVYggYfb``J]Y`Y`A YbgWXYb`bY][ Yb`XUni ž  
VYgh]a a hY`A i g\_Y`b`ni `ØVYf`UghYbž`k Ä`fYbX`UbXYfY`b]Wx h  
Ui gfY]WXYbX`U\_h]j ]Yfh`k YfXYb``A ]h`fY[ Y`a Ä»][ Ya `6UfZi » hfU]b]b[  
k ]fX`X]Y[ YgUa hY`6Y]b!`i bX` : i » a i g\_ i `Uhi f`[ `Y]Wx nY]h][ `hfU]b]Yfhž  
k Ug`ni `Y]bYf`VYggYfYb`A i g\_ i `Uhi f`i bX`Y]bYf  
J YfgdUbbi b[ gfYXi n]Yfi b[ `VY]hfÄ[ h``9]bY`ghÄf\_YfY`A i g\_ i `Uhi f`]a  
 : i » `i bX`]b`XYb`6Y]bYb`\_Ubb`ni `Y]bYa `j YfVYggYfhYb  
; `Y]Wx[ Yk ]Wx`h`i bX`Y]bYf`\\Ö`YfYb`Fi a dZghUV`]`hÄh`ZÖ`fYb"

9]b`k Y]hYfYf`d`mg]c`c[ ]gWXYf`J cfhY`]`VYghY`h]b`XYf` : ÖfXYfi b[ `j cb  
8i fWxV`i hi b[ `i bX`J YfVYggYfi b[ `XYf`GUi YfghcZZ] Yfgcf[ i b[ `XYg  
; Yk YVYg``8Yf`X]fY\_hY`?cbhU\_h`a ]h`XYa `6cXYb`\_Ubb`X]Y  
6`i hn]f\_ i `Uh]cb`]b`XYb` : Ø» Yb`ghY][ Yfbž`k Ug`ni f`U``[ Ya Y]bYb  
J ]hU`]hÄh`VY]hfU[ Yb`\_Ubb``8]Yg`Yfa Ö[ `]Wx`h`b]Wx`h`bi f`Y]bY  
gWx bY``YfY`9f`c`i b[ `bUWx`XYa `HfU]b]b[ ž`gcbXYfb`ZÖfXYfh`Ui Wx`X]Y  
; Ygi bX`Y]h`XYg` ; Yk YVYg`Xi fWx`Y]bY`Yf`Ö`hY`BÄ`fghcZZni Zi `f"

J cfhY`]	6YgWxfY]Vi b[
J YfVYggYfi b[ `XYf` : i » a i g_ i `Uhi f`	GhÄf_ i b[ `XYf`_`Y]bYb`A i g_Y`b i bX`j YfVYggYfhY`GhUV`]`hÄh"
J YfVYggYfi b[ `XYf` Dfcd f]cnYdh]cb	9f`Ö`hY`GYbg]V`]`hÄh`ZÖf ?ÖfdYfdcg]h]cb`i bX`6Yk Y[ i b[ "
F YXi n]Yfi b[ `XYf` ; Y`Yb_VY`Ughi b[	B UhØf`]WXYfY 6Yk Y[ i b[ ga YWxUb]_ž`k Yb][ Yf 5Vbi hni b[ "

J cfhY]	6YgWfY]Vi b[
J YfVYggYfhY`A i g_i `Uhi f	; `Y]Wla`A»][ Yg`HfU]b]b[ `XYf 6Y]ba i g_i `Uhi fž`k Yb][ Yf J YfgdUbbi b[ Yb"
9f\Ö\hY`8i fWV`i hi b[	6YggYfY`GUi YfghcZ] Yfgcf[ i b[ i bX`gWbY`YfY`F Y[ YbYfUh]cb"

Ni gUa`a YbZUggYbX`Äggh`g]W`gU[ Ybž`XUgg`XUg`6UfZ] » hfU]b]b[  
Y]bY`J]Y`nU\`d\mg]c`c[ ]gWYf`J cfhY]`Y`a` ]h`g]W`Vf]b[ hž`X]Y`Ui Z  
bUhØf`]WY`6Yk Y[ i b[ gUV`Äi ZY`i bX`i`i » [ Ygi bX`Y]h  
ni fØW\_ni ZØ\Yb`g]bX`"C V`ZØf`@Y]ghi b[ ggdcfhYf`cXYf  
: fY]nY]hgdcfhYfž`X]Y`b`hY[ fUh]cb`j`cb`6UfZ] » hfU]b]b[ ` \_ÖbbhY`Y]bY  
k Yfhj`c`Y`9f[ Äbni b[ `ni f`J YfVYggYfi b[ `XYf`\_ÖfdYf`]WYb`:`]hbYgg  
XUfghY`Yb"

9]bZ`i gg`Ui Z`X]Y`@Y]ghi b[ `i bX`XUg  
J Yf`Yhni b[ gf]g]\_c

8]Y`8i fWZØ\fi b[ `j`cb`6UfZ] » hfU]b]b[ ` \Uh`Yb`hgWY]XYbXY  
5i gk ]f\_i b[ Yb`Ui Z`X]Y`gdcfh`]WY`@Y]ghi b[ `i bX`XUg  
J Yf`Yhni b[ gf]g]\_c`j`cb`5h`Y`hYb`"Ghi X]Yb`VY`Y[ Ybž`XUgg`XUg  
HfU]b]b[ `c`bY`GWi` \Y`b]W`h`bi f`X]Y`9Z]n]Ybn`XYf`6Yk Y[ i b[ Yb  
j`YfVYggYfhž`gcbXYfb`Ui W`X]Y`a`i g\_i`ÄfY`i bX  
[ `Y]W[ Yk`]W`hghYW`b]gWY`GhUV`]`hÄh`Yf\Ö`h`"8]YgY`J cfhY]`Y  
Yf[ YVYb`g]W`Ui g`Y]bYf`j`YfVYggYfhYb`dfcdf]cnYdh]j`Yb  
K U\fbY`a`i b[ ž`X]Y`VY]a`6UfZ] » `Ui Z[ YZØfXYfh`k`]fX"

9]b`nYb`hfU`Yf`5gdY`h`XYg`6UfZ] » hfU]b]b[ `g`]gh`X]Y`J YfÄbXYfi b[ `XYf  
@Ui Za`YWU]b]\_`"Äi ZYfž`X]Y`c`bY`GWi` \Y`hfU]b]YfYbž`hYbX]YfYb  
XUni ž`a`]h`Y]bYf`\_ØfnYfYb`GWf]hhÄb[ Y`i bX`Y]bYf`\Ö`YfYb  
Hf]hhZfYei Ybn`ni`Ui ZYbž`k Ug`X]Y`Ui Z`X]Y`; Y`Yb`\_Y`Ui g[ YØVhYb  
?fÄZhY`Yf\YV`]W`j`Yff]b[ Yfh`"8]YgY`5bdUggi b[ Yb`\Äb[ Yb`ghUf\_  
a`]h`Y]bYa`[ Yf]b[ YfYb`F]g]\_c`j`cb`, VYf`Ughi b[ gj`Yf`Yhni b[ Yb  
ni gUa`a Ybž`k ]Y`Yhk U`GW]YbVY]bgW`a`YfnYb`cXYf  
5W]`YggY`bYbYb`hnØbXi b[ Yb"

6Y]`XYf`5bU`mgY`XYf`J Yf`Yhni b[ gZ`Y`nY][`h`g]W`Y]b`g][`b]Z]\_Ub`hYg  
A`i ghYf`"b`Y]bYf`i`a`ZUggYbXYb`i`b`hYfgi W`i b[ `k`i fXY`ZYgh[ YghY`hž`

XUgg'5h\`YhYbž'X]Y`fY[ Y`a`À»][`6UfZ`»Z'Xca`]b]YfhYbž'Y]bY`i`a`  
'`\$i`fYXi`n]YfhY`J`Yf`Yhni`b[`gfUhY`]a`J`Yf[`Y]W\`ni`GW\i`\`Ài`ZYfb  
Ui`Zk`]YgYb""8]Yg`Àggh'g]W\`Ui`Z'X]Y`Zc`[`YbXY`5gdY`hY  
ni`fØW\_ZØ\`fYb.

- J`YfVYggYfhY`:`i`»`ghUV]`]hÀh.`A`i`g\_i`Uhi`f`i`bX`6ÀbXYf`  
XYg`:`i`»`Yg`k`YfXYb`[`YghÀf`\_h"
- ;`Y`Yb`\_gW\i`hn.`8Yf`bUhØf`]W\Y`5i`ZdfU```k`]fX`Xi`fW\`  
j`YfVYggYfhY`8Àa`dZ`b[`gY][`YbgW\UZhYb`XYg`:`i`»`Yg`VYggYf`  
UVgc`fV]Yfh"
- C`dh]a`J]Yfi`b[`XYf`6Yk`Y[`i`b[`gUV`Ài`ZY.`5h\`YhYb`  
Ybhk`jW\_Y`b`YZZ]n]YbhYfY`HYW\`b[\_Ybž'X]Y`X]Y`6Y`Ughi`b[`  
[`Y]W\`a`À»][`Yf`j`YfhY]`Yb"

9]b`k`Y]hYfYf`J`cfhY]`]gh`X]Y`GhY][`Yfi`b[`XYf`@Y]ghi`b[`gZÀ\][`\_Y]h`  
Xi`fW\`X]Y`J`YfVYggYfi`b[`XYf`Fi`a`dZghUV]`]hÀh"`6UfZ`»`hfU]b]b[`  
ZØfXYfh`Y]bY`ghÀf`\_YfY`5\_h]j`J]Yfi`b[`XYf`h]YZYb`Fi`a`dZa`i`g\_i`Uhi`fž`  
k`cXi`fW\`5h\`YhYb`Y]bY`VYggYfY`?`ØfdYf\U`hi`b[`Y]bbY\`a`Yb`i`bX`  
X]Y`GhUV]`]hÀh`k`À\`fYbX`\_ca`d`YI`Yf`6Yk`Y[`i`b[`gUV`Ài`ZY`Yf\`Ø\Yb`  
\_ØbbYb""`:`i`b\_h]cbYb`k`J]Y`U[`J`Yg`K`YW\`gY`b`j`cb`F`jW\hi`b[`Yb`cXYf`  
YI`d`cg]j`Y`K`YbXi`b[`Yb`k`YfXYb`cdh]a`J]Yfhž`k`Ug`]b`GdcfhUfhYb`k`J]Y`  
:`i`»`VU``cXYf`6Ug\_YhVU``j`cb`YbhgW\Y]XYbXYf`6YXYi`hi`b[`]gh"

I`a`X]Y`dchYbn]Y``Yb`J`cfhY]`Y`XYg`6UfZ`»`hfU]b]b[`g`j`c``ghÀbX][`ni`  
fYU`]g]YfYbž`]gh`Yg`YXcW\`k`jW\h][`ž`XYb`b`hY[`fUh]cbgdfcnYgg`  
gW\f]h`k`Y]gY`Ubni`[`Y\Yb""8]Yg`VYXYi`hYhž`XUgg`5h\`YhYb`b]W\h`  
gcZcfh`Ui`Z`6UfZ`»`hfU]b]b[`]i`a`gW\k`Yb\_Yb`gc``hYbž`XU`d`Øm`]W\Y`  
J`YfÀbXYfi`b[`Yb`XUg`J`Yf`Yhni`b[`gf]g]\_c`Yf\`Ø\Yb`\_ØbbYb""9]bY`  
HUVY``Yž`X]Y`X]Y`gW\f]h`k`Y]gY`5bUa`bYgY`j`cb`6UfZ`»`hfU]b]b[`  
ni`gUa`a`YbZUgghž`\_ØbbhY`k`J]Y`Zc`[`h`Ui`ggY\Yb.

D\UgY	8Ui`Yf`	9a`dZc`\`YbY` 5_h]j`]hÀhYb`
9]bZØ\`fi`b[`	%!`&`K`cW\Yb`	)`!`%\$`A`]bi`hYb` `Y]W\hYg`@Ui`ZYb`
5bdUggi`b[`gd\UgY`	&!(`K`cW\Yb`	6UfZ`»`ØVi`b[`Yb`i`bX` J`Uf]Uh]cb`XYf` I`bhYf[`fØbXY`

D\UgY

8Ui Yf

9a dZc\`YbY

5\_hj] ]hÅhYb

ǂhYbg]j ]Yfi b[ gd\Ug Y	( Ž `K cWXYb	@Åb[ YfY`8]ghUbnYb i bX`ǂhYfj U``hfU]b]b[
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Ni gUa a YbZUggYbX`Āggh'g]W\`gU[ Ybž'XUgg`6UfZi » hfU]b]b[ `gck c\`  
X]Y`@Y]ghi b[ `j cb`5h\`YhYb`ghY][ Yfb`U`g`Ui W\`XUg`F]g]\_c`ZØf  
J Yf`Yhni b[ Yb`j Yff]b[ Yfb`\_Ubb`"8]Y`dcg]hj Yb`9ZZY\_hY`g]bX`\_`Ufž  
a ØggYb`YXcW\`Xi fW\`Y]bYb`k c\`ØVYf`Y[ hYb`HfU]b]b[ gUbguhn  
i bhYfghØhnh'k YfXYbž'i a `bUW\`U`h][ Y`9f[ YVb]ggY`ni `Yfn]Y`Yb"

9a dZY\`i b[ Yb`ZØf`X]Y`ǂhY[ fUh]cb`j`cb  
6UfZi » hfU]b]b[ `]b`XUg`: ]hbYggfY[ ]a Y

6UfZi » hfU]b]b[ `\_Ubb`j ]Y`Y`J cfhY]`Y`V]YhYbž`YXcW\`]gh`Y]bY  
g]bbj c``Y`ǂhY[ fUh]cb`]b`XUg`: ]hbYggfY[ ]a Y`YbhgW\Y]XYbXž'i a `X]Y  
[ Yk ØbgW\hYb`9ZZY\_hY`ni `YffY]W\Yb`i bX`Yj Ybhi Y``Y`J Yf`Yhni b[ Yb  
ni `j Yfa Y]XYb`"<]Yf`g]bX`Y]b][ Y`dfU\_h]gW\Y`9a dZY\`i b[ Yb`ni f  
ǂhY[ fUh]cb`j`cb`6UfZi » hfU]b]b[ `]b`XY]b`VYghY\YbXYg  
: ]hbYggdfc[ fUa a "

Ni U``YfYfgh]gh`Yg`k ]W\h][ ž'a ]h`\_i fnYb`HfU]b]b[ gY]b\Y]hYb`ni  
VY[ ]bbYb`"8U`j ]Y`Y`A YbgW\Yb`Ub`Y]b`VYei Ya Yg`GW\i \k Yf\_  
[ Yk Ø\bh`g]bXž`\_Ubb`XUg`d`Øhn`]W\Y`6UfZi » hfU]b]b[  
A i g\_Y`j YfgdUbbi b[ Yb`i bX`GW\ a YfnYb`j Yfi fgUW\Yb`"9]b  
gW\f]hkh Y]gYf`5bgUhnž`VY[ ]bbYbX`a ]h`%\$`V]g`%) `A ]bi hYb`dfc  
HfU]b]b[ gY]b\Y]hž`\_Ubb`\Y`ZYbž`XYb`? ØfdYf`Ub`X]Y`bYi Y`: cfa `XYg  
HfU]b]b[ g`ni `[ Yk Ø\`bYb"

- G]W\YfY`X]f`Y]bY`[ YY][ bYhY`I a [ YVi b[ ž`X]Y`ZFY]j`cb  
gW\UfZYb`C V`Y\_hYb`cXYf`i bYVYbYb`C VYfZÅW\Yb`]gh"
- : Ø\fy`XUg`6UfZi » hfU]b]b[ `ni bÅW\gh`Ui Z`k Y]W\Ybž`ghUV]`Yb  
C VYfZÅW\Yb`k ]Y`; fUg`cXYf`HYdd]W\`Xi fW\"
- 6YfØW\_g]W\h][ Y`XYb`U`hi Y``Yb`HfU]b]b[ gghUbX.`5bZÅb[ Yf  
gc``hYb`\Åi Z][ Yf`DUI gYb`Y]b`Y[ Yb"

9]bY`gW\f]hkh Y]gY`GhY][ Yfi b[ `]gh`YVYbZU``g`k ]W\h][ ``B UW\`XYb  
YfghYb`K cW\Yb`\_Ubbgh`Xi `X]Y`8Ui Yf`cXYf`ǂhYbg]hÅh`XYg

6UfZl » hfU]b]b[ g`Yf\Ö\Yb"5W\hY`XUfUi Zz`X]Y` fYei Ybn`Ui Z`Yhk U`&  
V]g`" `A U`dfc`K cW\Y`ni `a ]`XYfbž`k Ä\fybX`UbXYfY`5\_hj ]hÄhYb  
k Y]hYf\]b`]a `fY[ i `Äfyb`GW\i \k Yf`Xi fW\ [ YZØ\fh`k YfXYb"

8UfØVYf\]bUi g`\_Ubb`X]Y`?ca V]bUh]cb`j cb`6UfZl » hfU]b]b[ `a ]h  
hfUX]h]cbY`Ya `?fUZh`i bX`5i gXUi YfhfU]b]b[ `g]bbj c``gY]b"8 Ug`N]Y`  
gc``hY`gY]bž`X]Y`A i g\_i `Uhi f`XYf` : Ø» Y`i bX`i bhYfgW\Yb\_Y`ni  
ghÄf\_Yb`gck ]Y`X]Y`dfcdf]cnYdhj Yb` : Ä\][ \_Y]hYb`ni `Yb`hk ]W\_Y`b"9]b  
[ Yn]Y`hYg`HfU]b]b[ `\_ÖbbhY` : c`[ YbXYg`i a ZUggYb.

, Vi b[

8Ui Yf`fa ]bŁ

<Äi Z][ \_Y]h`fdfc  
K cW\YŁ

6UfZl » `Ui ZYb	%)\$!%)	&!'
K UXYb\YVYb	)	&!'
GUbXVU[ `K U`_]b[	%)\$!&\$	%!&

Ni gÄhn`]W\`XUni `gc``hY`X]Y`A cV`]hÄh`XYf` : Ø» Y`b]W\h`j YfbUW\`Ägg][ h  
k YfXYb"8Y\`b!`i bX`A cV`]hÄhgØVi b[ Yb`ZØf`XYb` : i » `i bX`XYb  
?bØW\Y`\_ÖbbYb`X]Y`5bdUggi b[ gZÄ\][ \_Y]h`i bX` : i b\_h]cbU`]hÄh`XYf  
 : i » a i g\_i `Uhi f`j YfVYggYfb"Ni `XYb`Ya dZc`\YbYb` , Vi b[ Yb  
[ Y\ÖfYb.

- : i ggnY\Yb`[ fY]ZYb`fY]bY`<UbXhi W\`cXYf`Y]b`\_`Y]bYf`6U`  
a ]h`XYb`NY\Yb`[ fY]ZYbŁ
- : i » [ Y`Yb`\_`a cV`]g]YfYb`f?fY]gY`a ]h`XYa ` : i » [ Y`Yb`\_  
n]Y\YbŁ
- K UXYbghfYW\_Yf!8Y\`bi b[ Yb`fUb`Y]bY`K UbX`Y\`bYb`i bX  
XUg`\]bhYfY`6Y]b`ghfYW\_YbŁ

5VgW\`jY» YbX`]gh`Ui W\`X]Y`6YfØW\_g]W\h][ i b[ `]bX]j ]Xi Y`Yf  
 : U\_hcfYb`j cb`[ fc» Yf`6YXYi hi b[ "Gdcfh`Yf`a ]h`gdYn]Z]gW\Yb  
 : i » dfcV`Ya Yb`cXYf`J Yf`Ymi b[ gj cf[ YgW\]W\hYb`gc``hYb`j cf`XYf  
 ÆhY[ fUh]cb`j cb`6UfZl » hfU]b]b[ `Y]bYb` : UW\`a Ubb`\_cbgi `h]YfYb"  
9VYbgc`\_Ubb`XUg` : Ø\fyb`Y]bYg`Dfchc`\_c``g`ni f` , VYfk UW\i b[ `j cb  
 : cfhgW\f]hhYb`i bX`a Ö[ `]W\Yb`6YgW\k YfXYb`\]ZfY]W\`gY]bž`i a  
5bdUggi b[ Yb`j cfni bY\`a Yb"

: Un]h. `8 ]Y`[ Ub`n\Y]h`]W\Yb`J cfhY`]Y`XYg

## 6UfZi » hfU]b]b[ g

Ni gUa a YbZUggYbX`Äggh'g]W\`gU[ Ybž'XUgg'XUg'6UfZi » hfU]b]b[  
gck c`d\mg]c`c[ ]gW\Y`U`g`Ui W\`Y]ghi b[ gVYnc[ YbY`J cfhY]`Y  
V]YhYhž'X]Y`b]W\h'[ bcf]Yfh'k YfXYb`gc`hYb""8]Y`j c fUb[ Y[ Ub[ YbYb  
5VgW\ b]hhY`j`i ghf]YfYb`Y]bXfi W\_gj c`ž'XUgg'X]Y`UbUhca ]gW\Y  
5bdUggi b[ `XYg': i » Yg'i bX`X]Y`GhÄf\_i b[ `XYf': i » a i g\_i `Uhi f  
g][ b]Z\_UbhY`dcg]hj Y`5i gk ]f\_i b[ Yb`Ui Z`X]Y`[ YgUa hY  
? ÖfdYfa YW\Ub[\_`UUVYb""8UfØVYf`\]bUi g`nY][ h`X]Y`5bU`mgYž'XUgg  
Y]bY`[ Yn]Y`hY`ÄhY[ fUh]cb`j cb'6UfZi » hfU]b]b[ `]b`XUg': ]hbYggfY[ ]a Y  
b]W\h'bi f`XUg`J Yf`Ymi b[ gf]g]\_c`j Yff]b[ Yfb`\_Ubbž'gcbXYfb`Ui W\  
X]Y`gdcfh]W\Y`@Y]ghi b[ `j YfVYggYfb`\`Zh"

8]Y`9a dZY`\`i b[ Yb`ni f`gW\ f]hkh Y]gYb`9]bZØ\fi b[ `X]YgYf  
HfU]b]b[ gZcfa `j YfXYi h]W\Ybž'XUgg'XYf`, VYf[ Ub[ `b]W\h'UVfi dh  
YfZc`[ Yb`gc`hYž'i a `, VYf`Ughi b[ Yb`ni `j Yfa Y]XYb""9]b`VYk i gghYf  
5bgUhnž'XYf`gck c`\`HfU]b]b[ `U`g`Ui W\`F Y[ YbYfUh]cb  
VYfØW\_g]W\h][ hž`\_Ubb`XUVY]`\Y`ZYbž'X]Y`j ]Y`gY]h[ Yb`J cfhY]`Y`XYg  
6UfZi » hfU]b]b[ g`YZZY\_h]j `ni `bi hnYb""8]Y`[ YgUa a Y`hYb  
9f\_Yb bhh]ggY`Y[ Yb`bU\Yž'XUgg'6UfZi » hfU]b]b[ `Y]bYb`]bhY[ fU`Yb  
6YghUbXhY]`Y]bYg[ Ub n\Y]h]W\Yb`: ]hbYggdfc[ fUa a g`XUfghY`Yb  
gc`hYž'i a `b]W\h'bi f`X]Y`\_ÖfdYf`W\Y`@Y]ghi b[ gZÄ\][ \_Y]hž'gcbXYfb  
Ui W\`X]Y`U``[ Ya Y]bY': i » [ Ygi bX\Y]h'ni `ZØfXYfb""8U\Yf`]ghYg  
fUhgUa ž'X]YgY': cfa `XYg`HfU]b]b[ g]b`6YhfUW\h'ni `n]Y\Ybž'i a `Y]b  
cdh]a U`Yg': `Y]W\[ Yk ]W\h'nk ]gW\Yb': i b\_h]cbU`]hÄhž`@Y]ghi b[ `i bX  
; Ygi bX\Y]h'ni `YffY]W\Yb"

8YhU]`g

6Ygi W\Yb`G]Y`i bg`Ui Z.`a Y]b!Z]hbYgg"bYh