## < U`hi b[ g_cffY_hi f˙Xi fVW˙[ Yn]Y`hYg HfU]b]b[

< U`hi b[ g_cffY_hi f˙Xi fVW˙[ Yn]Y`hYg˙HfU]b]b[ ˙I bgYfY ?ÒfdYf\U`hi b[ ˙]gh˙j cb˙[ fc»Yf˙6YXYi hi b[ ˙ZØf˙i bgYfY U``[ Ya Y]bY˙; Ygi bX\Y]h˙i bX˙i bgYf˙K c\`VYZ]bXYb"˙9]bY gVW˙YWW˙hY˙?ÒfdYf\U`hi b[ ˙_Ubb˙ni ˙j YfgVW]YXYbYb [ Ygi bX\Y]h`]VW˙Yb˙DfcV`Ya Yb˙ZØ\fYbž˙k ]Y˙ni a ˙6Y]gd]Y` FØW_YbgVW˙a YfnYbž˙BUW_Ybj YfgdUbbi b[ Yb˙i bX ?cdZgVW˙a YfnYb"˙; ˙ØW_]WW˙Yfk Y]gY˙_Ubb˙X]Y < U`hi b[ g_cffY_hi f˙Xi fVW˙[ Yn]Y`hYg˙HfU]b]b[ ˙YfZc˙[ Yb"˙‡Ð X]YgYa ˙5fh]_Y``k YfXYb˙k ]f˙[ YbUi Yf˙i bhYfgi WWYbž˙k ]Y HfU]b]b[ ˙XUni ˙VY]hfU[ Yb˙_Ubbž˙Y]bY˙_cffY_hY˙?ÒfdYf\U`hi b[ ni ˙Ybhk ]W_Y`b˙i bX˙Ui ZfYWW˙hni Yf\U`hYb"˙K Ug˙]gh < U`hi b[ g_cffY_hi f3˙< U`hi b[ g_cffY_hi f˙VYn]Y\h˙g]VW˙Ui Z˙X]Y J YfVYggYfi b[ ˙XYf˙?ÒfdYf\U`hi b[ ž˙]bXYa ˙X]Y˙A i g_Y`_fUZh i bX˙XUg˙; ˙Y]VW˙[ Yk ]VW˙h˙a ˙?ÒfdYf˙Ui g[ Y[ ˙]VW˙Yb˙k YfXYb" 9]bY˙gVW˙YWW˙hY˙?ÒfdYf\U`hi b[ ˙Ybhghgh˙h˙\Ài Z][ ˙Xi fVW˙Y]bY ?ca V]bUh]cb˙Ui g˙gVW˙k UWW˙Ya ˙A i g_Y`hcbi gž I b[ ˙Y]VW˙[ Yk ]VW˙h˙XYf˙A i g_i ˙Uhi f˙i bX˙˙Ub[ ˙À\f[ Yb ; ˙Yk c\b\Y]hYb˙k ]Y˙˙Ub[ Yg∕ Ua d∧Y``d∕

# < U`hi b[ g_cffY_hi f Xi fVⱮ [ Yn]Y`hYg HfU]b]b[

I bgYfY ? ÒfdYf\U`hi b[ ]gh jcb [ fc»Yf 6YXYi hi b[ ZØf i bgYfY U``[ Ya Y]bY ; Ygi bX\Y]h i bX i bgYf K c\`VYZ]bXYb" 9]bY gVⱮ `YVⱮ hY ? ÒfdYf\U`hi b[ _Ubb ni j YfgVⱮ ]YXYbYb [ Ygi bX\Y]h`VⱮ Yb DfcV`Ya Yb ZØ\fYbž k ]Y ni a 6Y]gd]Y` FØW_YbgVⱮ a YfnYbž BUW_Ybj YfgdUbbi b[ Yb i bX ? cdZgVⱮ a YfnYb"; ØW_]VⱮ Yfk Y]gY _Ubb X]Y < U`hi b[ g_cffY_hi f Xi fVⱮ [ Yn]Y`hYg HfU]b]b[ YfZc`[ Yb"⬩ X]YgYa 5fh]_Y``k YfXYb`k ]f[ YbUi Yf`i bhYfgi VⱮ Ybžk ]Y HfU]b]b[ XUni VY]hfU[ Yb_Ubbž YbY_ffY_hY ? ÒfdYf\U`hi b[ ni Ybhk ]W_Y`b i bX Ui ZfYVⱮ hni Yf\U`hYb"

## K Ug ]gh < U`hi b[ g_cffY_hi f3

< U`hi b[ g_cffY_hi f VYn]Y\`h g]VⱮ Ui Z X]Y J YfVYggYfi b[ XYf ? ÒfdYf\U`hi b[ ž]bXYa X]Y A i g_Y`_fUZh i bX XUg ; Y]VⱮ [ Yk ]VⱮ h]a ? ÒfdYf Ui g[ Y[ ]VⱮ Yb k YfXYb" 9]bY gVⱮ `YVⱮ hY ? ÒfdYf\U`hi b[ YbhghY\h\ Ài Z][ Xi fVⱮ Y]bY ? ca V]bUh]cb Ui g gVⱮ k UVⱮ Ya A i g_Y`hcbi gž I b[ `Y]VⱮ [ Yk ]VⱮ hXYf A i g_i `Uhi f i bX Ub[ À\f][ Yb; Yk c\b\Y]hYb` k ]Y Ub[ Yg G]hnYb a ]h[ Y_fØa a hYa FØW_Yb"

9]bY _cffY_hY ? ÒfdYf\U`hi b[ ]gh k ]VⱮ h][ ž XU g]Y X]Y K ]fVY`gÀi `Y i bhYfghØhnh i bX X]Y 6Y`Ughi b[ Yb Ui Z X]Yb ? ÒfdYf VY]a GhY\Ybž G]hnYb i bX 6Yk Y[ Yb [ `Y]VⱮ a À»][ j YfhY]`h" 8i fVⱮ Y]bY j YfVYggYfhY < U`hi b[ _ÒbbYb FØW_Yb! BUW_Yb! i bX ? cdZgVⱮ a YfnYb fYXi n]Yfh k YfXYbž X]Y 5ha i b[ j YfVYggYfh g]VⱮ ž XUg F ]g]_ jcb J Yf`Yhni b[ Yb b]a a h UV i bX XUg GY Vghj YfhfUi Yb ghY][ h"

## K ]Y _Ubb HfU]b]b[ ni f < U`hi b[ g_cffY_hi f VY]hfU[ Yb3

; Yn]Y`hYg ᐧHfU]b]b[ ᐧgd]Y`h Y]bY ᐧYbhgVWX Y]XYbXY ᐧF c``Y ᐧVY] ᐧXYf
< U`hi b [ g_cffY_hi f" ᐧ9g ᐧ\]`Zh ᐧXUVY]ž ᐧX]Y ᐧA i g_Y`b ᐧni ᐧghÀf_Ybž ᐧX]Y ᐧZØf
Y]bY ᐧ_cffY_hY ᐧ?ÒfdYf\U`hi b [ ᐧYfZcfXYf`]WW ᐧg]bXž ᐧX]Y : ᐧYl ]V] ᐧ]hÀh ᐧni
j YfVYggYfb ᐧi bX ᐧXUg ᐧA i g_Y`i b [ ᐧY]WW [ Yk ]WW h ᐧUi gni [ ᐧY]WWYb" ᐧ< ]Yf
g]bX ᐧY]b][ Y ᐧk ]WW h][ Y ᐧHfU]b]b[ ga Yh\cXbž ᐧX]Y ᐧni f
< U`hi b [ g_cffY_hi f ᐧVY]hfU[ Yb ᐧ_ÒbbYb.

## %" ᐧ? fÀZh][ i b [ ᐧXYf ᐧF i a dZa i g_i ᐧUhi f

9]bY ᐧghUf_Y ᐧF i a dZa i g_i ᐧUhi f ]gh ᐧYbhgVWX Y]XYbX ᐧZØf ᐧY]bY ᐧ[ i hY
?ÒfdYf\U`hi b [ " ᐧ8 Ug ᐧHfU]b]b[ ᐧXYf ᐧ6 Ui WX !žᐧFØW_Yb! ᐧi bX ᐧgY]h]ᐧ]WW Yb
F i a dZa i g_i ᐧUhi f ᐧ_Ubb ᐧXUni ᐧVY]hfU[ Ybž ᐧX]Y ᐧK ]fVY ᐧgÀi ᐧY ᐧni
ghUV]ᐧ]g]YfYb ᐧi bX ᐧX]Y ᐧ< U`hi b [ ᐧni ᐧj YfVYggYfb" ᐧ¸ ᐧVi b [ Yb ᐧk ]Y
D`Ub_gžF i gg]Ub ᐧHk ]ghg ᐧi bX ᐧGi dYfa Ub ᐧ_ÒbbYb ᐧXUVY] ᐧ\Y ᐧZYbž X]Y
F i a dZa i g_i ᐧUhi f ᐧni ᐧghÀf_Yb"

## &" ᐧ8 Y\ bi b [ ᐧXYf ᐧj Yf_ØfnhYb ᐧA i g_i ᐧUhi f

J ]Y`Y ᐧA YbgVWX Yb ᐧ\UVYb ᐧj Yf_ØfnhY ᐧi bX ᐧj Yfgd UbbhY ᐧA i g_Y`b ᐧ]a
6YfY]WW ᐧXYg ᐧGWWi ᐧhYf[ ØfhY`g ᐧi bX ᐧXYf ᐧ< ØZhY ᐧUi Z[ fi bX ᐧjcb``Ub[ Ya
G]hnYb ᐧcXYf ᐧgWW ᐧY YWX hYf ᐧ?ÒfdYf\U`hi b [ " ᐧ8 i fWX ᐧfY[ Y`a À» ][ Y
8 Y\ bØVi b [ Yb `_ÒbbYb ᐧj Yf_ØfnhY ᐧA i g_Y`b ᐧ[ YXY\ bh i bX ᐧXUg
A i g_Y`i b [ ᐧY]WW [ Yk ]WW h ᐧfYXi n]b]Yfh ᐧk YfXYb" ᐧ8 Y\ bØVi b [ Yb ᐧk ]Y ᐧXYf
6 fi ghXY\ bi b [ ᐧi bX ᐧXYf ᐧ< ØZhVYi [ YfXY\ bi b [ ᐧg]bX ᐧYZZY_h]jž i a
j Yf_ØfnhY ᐧA i g_Y`b ᐧni ᐧXY\ bYb"

## ' " ᐧ6 Yk i gghgY]b ᐧZØf ᐧX]Y ᐧ< U`hi b [

9]bZUWW ᐧbi f ᐧXUg ᐧHfU]b]b[ ᐧni ᐧUVgc`j ]YfYb ᐧfY]WW h ᐧb]WW h ᐧUi gž]a ᐧX]Y
< U`hi b [ ᐧni ᐧ_cff][ ]YfYb" ᐧ9g ᐧ]gh ᐧk ]WW h][ž Y]b ᐧ6 Yk i gghgY]b ᐧZØf ᐧX]Y
Y][ YbY ᐧ< U`hi b [ ᐧ]a ᐧ5``hU[ ᐧni ᐧYbhk ]W_Y`b" ᐧ+bXYa ᐧa Ub ᐧfY[ Y`a À» ][
XUfUi Z ᐧUWW hYhž X]Y ᐧGWWi ᐧhYfb ᐧni f ᐧfØW_ni n]Y\ Ybž XYb ᐧ6 Ui WX
Y]bni n]Y\ Yb ᐧi bX ᐧX]Y ᐧK ]fVY ᐧgÀi ᐧY ᐧUi ZZYWW h ᐧni ᐧ\U`hYbž_Ubb ᐧX]Y
_cffY_hY ᐧ?ÒfdYf\U`hi b [ ᐧ[ YZÒfXYfh ᐧk YfXYb"

( "`¸ Vi b[ Yb`ni f`J YfVYggYfi b[ `XYf
? ÒfdYf\U`hi b[


9g`[ ]Vh`gdYn]Y``Y`¸ Vi b[ Ybž`X]Y`XUfUi Z`UVn]Y`Ybž`X]Y
? ÒfdYf\U`hi b[ `ni `j YfVYggYfb"¸ Vi b[ Yb`k ]Y`XUg` GWXi `hYfV`Uhh!
FYhfU_h]cbghfU]b]b[ `i bX`XUg` 6fi ghÒZZbYbXY`HfU]b]b[
_cbnYbhf]YfYb`g]WX`Ui Z`X]Y`GhÀf_i b[ `XYf`Ai g_Y`bž`X]Y`ZØf`Y]bY
[ i hY`<U`hi b[ `k ]WXh][ `g]bX"`8]YgY`¸ Vi b[ Yb`_ÒbbYb`]b`Y]b
fY[ Y`a À»][ Yg`HfU]b]b[ gdfc`fUa a `]bhY[ f]Yfh`k YfXYbž`i a `X]Y
? ÒfdYf\U`hi b[ `ni `_cff][ ]YfYb"


) "`; `Y]WX[ Yk ]WXhghfU]b]b[


8Ug`; `Y]WX[ Yk ]WXhghfU]b]b[ `]gh`Y]bY`k Y]hYfY`k ]WXh][ Y
? ca dcbYbhY`ZØf`Y]bY`[ i hY`? ÒfdYf`U`hi b[ `"`9g`\]`Zh`XUVY]ž`X]Y
Ai g_i `Uhi f`]a `[ UbnYb`? ÒfdYf`Ui g[ Yk c[ Yb`ni `hfU]b]YfYbž`k Ug
k ]YXYfi a `X]Y`<U`hi b[ `i bhYfghØhnh"¸ Vi b[ Yb`k ]Y`XUg
9]bVY]bghUbXhfU]b]b[ `i bX`XUg`D]`UhYg`_ÒbbYb`XUni `VY]hfU[ YbžXUg
; `Y]WX[ Yk ]WXh`i bX`X]Y`GhUV]`]hÀh`ni `j YfVYggYfb"


< Ài Z][ `[ YghY``hY`: fU[ Yb


: fU[ Y. `K ]Y`Ub[ Y`XUi Yfh`Ygži a `X]Y`<U`hi b[ `ni `_cff][ ]YfYb3


5 bhk cfh. `8]Y`NY]hžX]Y`VYbÒh][ h`k ]fXž]a `X]Y`<U`hi b[ `ni
_cff][ ]YfYbž\Àb[ h`jcb`j YfgWX]YXYbYb`: U_hcfYb`UVžY]bgWX`]Y»`]WX
XYg`5i ga U»Yg`XYf`: Y``\U`hi b[ žXYf`_ÒfdYf`]WXYb`: ]hbYgg`i bX`XYf
? cbg]ghYbn`XYg`HfU]b]b[ g"`±b`XYf`FY[ Y`XUi Yfh`Yg`a Y\fYfY
K cWXYb`V]g`A cbUhžži a `g][ b]Z]_UbhY`J YfVYggYfi b[ Yb`]b`XYf
<U`hi b[ `ni `Yfn]Y`Yb"9g`]gh`k ]WXh][ ž`YXcWX][ `ni `gY]b`i bX`XUg
HfU]b]b[ `fY[ Y`a À»][ `i bX`_cbgYei Ybh`Xi fWXni ZØ\fYb"


: fU[ Y. `? Ubb`a Ub`X]Y`<U`hi b[ `bi f`Xi fWX`HfU]b]b[ `_cff][ ]YfYb3

**5bhk cfh.** ˙CVk c\``HfU]b]b[ ˙Y]bY ˙k ]W\h][Y ˙Fc``Y ˙VY]˙XYf
<U`hi b[ g_cffY_hi f˙gd]Y˙hž˙_Ubb˙a Ub˙X]Y˙<U`hi b[ ˙b]W\h˙U``Y]b
Xi fW\˙HfU]b]b[ ˙_cff][ ]YfYb"˙9g˙]gh˙Ui W\ ˙k ]W\h][ žˈX]Y
; Yk c\b\Y]hYb˙]a ˙5``hU[ ˙ni ˙ÀbXYfbžˈk ]Y˙ni a ˙6Y]gdY`˙f]W\h][ Yg
G]hnYb˙i bX˙GhY\Yb˙gck ]Y˙fY[ Y˙a À»][ Y˙DUi gYb˙k À\fYbX˙XYg
`Ub[ Yb˙G]hnYbg"˙9f[ cbca ]gW\Y˙A ÒVY`˙i bX˙<]`Zga ]hhY`˙_ÒbbYb
YVYbZU``g˙\Y˙ZYbžˈY]bY˙[ i hY˙?ÒfdYf\U`hi b[ ˙ni ˙i bhYfghØhnYb"

**: fU[ Y.** ˙=gh˙X]Y˙<U`hi b[ g_cffY_hi f˙ZØf˙ˊYXYb˙[ YY]{ bYh3

**5bhk cfh.** ˙8]Y˙<U`hi b[ g_cffY_hi f˙]gh˙a ˙5``[ Ya Y]bYb˙ZØf˙ˊYXYb
[ YY]{ bYhžˈXYf˙Ub˙Y]bYf˙gW\`YW\hYb˙?ÒfdYf\U`hi b[ ˙`Y]XYh"˙9g˙]gh
ˊYXcW\ ˙fUhgUa žˈjcf˙6Y[ ]bb˙Y]bYg˙HfU]b]b[ gdfc[ fUa a g˙ni f
<U`hi b[ g_cffY_hi f˙Y]bYb˙5fnh˙cXYf˙D\mg]ch\YfUdYi hYb˙ni
_cbgi `h]YfYbžˈi a ˙a Ò[ `]W\Y˙ni [ fi bXY``Y[ YbXY˙[ Ygi bX\Y]h]W\Y
DfcV`Ya Y˙Ui gni gW\`]Y»Yb"˙6Ygha a hY˙¸ Vi b[ Yb˙i bX
HfU]b]b[ ga Yh\cXYb˙_ÒbbYb˙Y˙bUW\ ˙]bX]j]Xi Y``Ya ˙Ni ghUbX
jUf]]YfYb"

## : Un]h

9]bY˙_cffY_hY˙?ÒfdYf\U`hi b[ ˙]gh˙jcb˙[ fc»Yf˙6YXYi hi b[ ˙ZØf
i bgYfY˙; Ygi bX\Y]h˙i bX˙i bgYf˙K c\`VYZ]bXYb"˙8i fW\ ˙[ Yn]Y`hYg
HfU]b]b[ ˙_ÒbbYb˙k ]f˙i bgYfY˙<U`hi b[ ˙jYfVYggYfbžˈbXYa ˙k ]f˙X]Y
A i g_Y`b˙ghÀf_YbžˈXUg˙A i g_Y`i b[ ˙Y]W\ [ Yk ]W\h˙fYXi n]YfYb˙i bX˙Y]b
6Yk i gghgY]b˙ZØf˙X]Y˙<U`hi b[ ˙Ybhk ]W_Y]b"˙8]Y˙<U`hi b[ g_cffY_hi f
YfZcfXYfh˙NY]hž˙; YXi `X˙i bX˙?cbg]ghYbnžˈUVYf˙X]Y˙JcfhY]`Y˙g]bX˙Yg
k Yfh"˙8Yb_Yb˙G]Y˙XUfUbžˈXUgg˙Yg˙k ]W\h][ ˙]ghž˙k À\fYbX˙XYg
HfU]b]b[ g˙Ui Z˙X]Y˙?ÒfdYfg][ bU`Y˙ni ˙UW\hYb˙i bX˙VY]˙6YXUfZ
dfcZYgg]cbY``Y˙I bhYfghØhni b[ ˙Y]bni \c`Yb"˙A ]h˙XYf˙f]W\h][ Yb
<YfUb[ Y\Ybgk Y]gY˙_ÒbbYb˙G]Y˙Y]bY˙_cffY_hY˙?ÒfdYf\U`hi b[
YffY]W\Yb˙i bX˙jcb˙XYb˙dcg]h]j Yb˙5i gk ]f_i b[ Yb˙Ui Z˙=\fY
; Ygi bX\Y]h˙dfcZ]h]YfYb"