

GhUbX!i d!DUXX`]b[. :]hbYgg`Ui Z`XYa
K UggYf

GhUbX!i d!DUXX`]b[`fGI DŁ`\\Uh]b`XYb`YhnhYb`ſ\\fYb`U`g
: fY]nY]h!`i bX`GdcfhU_h]j]hÅh'ghUf_`Ub`Dcdi`Uf]hÅh[Yk cbbYb"
8]YgY`j Yf[`Y]Włgk Y]gY`bYi Y`K UggYfgdcfhUfhj YfY]bh
9`Ya YbhY`XYg`DUXXY`bg`i bX`XYg`Gi fZYbg`i bX`V]YhYhgck c`\
5bZÅb[Yfb`U`g`Ui Wł`YfZU`fYbYb`Gdcfh`Yfb`j]Y`ZÅ`h[Y
A Œ[`]Wł_Y]hYb`ni f`_ŒfdYf`]WłYb`6YhÅh[i b[`i bX`9f`c`i b["
⇒ `NYbhfi a`XYf`: Ugn]bUh]cb`ZŒf`XUg`GhUbX!i d!DUXX`]b[
ghY`Yb`b]Włh`bi f`X]Y`: fYi XY`Ub`XYf`BUhi f`i bX`X]Y`Ÿgh`Yh]_
XYg`Gdcfhgž`gcbXYfb`Ui Wł`X]Y`d`mg]c`c[]gWłYb`J cfhY`]Yž`X]Y
X]YgYg`HfU]b]b[`a]h`g]Wł`Vf]b[h`5b[Yg]Włhg`XYf`k UWłgYbXYb
NU`\\Ub`A YbgWłYbž`X]Y`g]Wł`ZŒf`GI D`]bhYfYgg]YfYbž[Yk]bbh
Ui Wł`X]Y`k]ggYbgWłUZh]WłY`5i gY]bUbXYfgYhni b[`a]h`XYb
9ZY`_hYb`Ui Z`X]Y`? ŒfdYfZ]hbYgg`ni bY`a YbX`Ub`6YXYi hi b["
⇒ `X]YgYa`5fh]_Y`÷ Ua d^Y`d/



GhUbX!i d!DUXX`]b[`fGI DŁ`\\Uh]b`XYb`YhnhYb`ſ\\fYb`U`g: fY]nY]h!
i bX`GdcfhU_h]j]hÅh'ghUf_`Ub`Dcdi`Uf]hÅh[Yk cbbYb""8]YgY
j Yf[`Y]Włgk Y]gY`bYi Y`K UggYfgdcfhUfhj YfY]bh`9`Ya YbhY`XYg

DUXXY`bg'i bX`XYg`Gi fZYbg'i bX`V]YhYh'gck c\`5bZÀb[Yfb`U`g`Ui W
YfZU\ fYbYb`GdcfhYfb`j]Y`ZÀ`h[Y`A Ò[`]W_X]hYb`ni f`_ÒfdYf`]W_XYb
6YhÀh][i b[`i bX`9f\c`i b[" `a`NYbhf i a`XYf` : Ugn]bUh]cb`ZØf`XUg
GhUbX!i d!DUXX`]b[`ghY\Yb`b]W_Xh`bi f`X]Y` : fYi XY`Ub`XYf`BUh`f`i bX
X]Y`Y`gh\Yh]_`XYg`Gdcfhgž`gcbXYfb`Ui W_X]Y`d\mg]c`c[]gW_XYb
J`cfhY`]Yž`X]Y`X]YgYg`HfU]b]b[`a`]h`g]W_X`Vf]b[h``5b[Yg]W_Xhg`XYf
k UW_XgYbXYb`NU\`Ub`A`YbgW_XYbž`X]Y`g]W_X`ZØf`GI`D`]bhYfYgg]YfYbž
[Yk`]bbh`Ui W_X]Y`k`]ggYbgW_XUž`]W_XY`5i`gY]bUbXYfgYhni b[`a`]h`XYb
9ZZY`hYb`Ui Z`X]Y`? ÒfdYfZ]hbYgg`ni bY\`a`YbX`Ub`6YXYi hi b["

Æ`X]YgYa`5fh]_Y`i bhYfgi W_XYb`k`]f`X]Y`d\mg]c`c[]gW_XYb`9ZZY`hY
XYg`GhUbX!i d!DUXX`]b[g`Ui Z`X]Y`? ÒfdYfZ]hbYgg`i bX`VY`Yi W_XhYb`X]Y
XUa`]h`j`YfVi bXYbYb`G]W_XYf\Y]hgUgdY`hY`gck]Y`i`a`k`Y`hY]bZØggYž
X]Y`VY]a`5i`gØVYb`X]YgYf`GdcfhUfhVYfØW_g]W_Xh][h`k`YfXYb`gc`hYb`"
8UfØVYf\`]bUi`g`k`YfXYb`VYk`À\fhY`HfU]b]b[ga`Yh\cXYb`i bX
!dfc[fUa`a`Y`j`cf[YghY`hž`X]Y`XUVY`]Y`ZYb`_ÒbbYbž`XUg`GhUbX!i d!
DUXX`]b[`YZZY`_hj`Yf`i bX`g]W_XYfYf`ni`[YghU`hYb``8]YgY`5bU`mgY`n]Y`h
XUfUi`Z`UVž`Y]b`h]YZYfYg`J`YfghÀbXb]g`ZØf`X]Y`a`i`h]Z`b_h]cbU`Yb
J`cfhY`]Y`XYg`GhUbX!i d!DUXX`]b[g`ni`ZØfXYfb`i bX`X]Y`d`fU_h]gW_XYb
Æ`d`]_Uh]cbYb`ZØf`GdcfhYf`i bX` : fY]nY]hU_h]j`]ghYb`ni
j`YfXYi h`]W_XYb`"

D\mg]c`c[]gW_XY`9ZZY`_hY`XYg`GhUbX!i d!
DUXX`]b[g`Ui Z`X]Y`? ÒfdYfZ]hbYgg

GhUbX!i d!DUXX`]b[`fGI`DŁ\`Uh`g]W_X`]b`XYb`Y`h`hYb`X\`fYb`U`g`Y]bY
dcdi`ÀfY`K`UggYfgdcfhUfhYhUV`]Yfž`X]Y`gck c\`]a` : fY]nY]h`U`g
Ui W_X`]a`K`Y`h`_Ua`dZVYfY]W_X`]a`a`Yf`a`Y`f`5b\`Àb[Yf`Z]bXYh``8]YgY
5_h]j`]hÀh`V]YhYh`b]W_Xh`bi f`9f\c`i b[ž`gcbXYfb`\`Uh`Ui W_X`g][b]Z`_Ub`hY
d\mg]c`c[]gW_XY`9ZZY`_hY`Ui Z`X]Y`? ÒfdYfZ]hbYgg`XYf`DfU_h]n]YfYbXYb`"
8Yf`Zc`[YbXY`5VgW_Xb]h`UbU`mg]Yf`h`X]Y`j`YfgW_X]YXYbYb
_ÒfdYf`]W_XYb`J`cfhY`]Y`i bX`d\mg]c`c[]gW_XYb`F`YU_h]cbYbž`X]Y`Xi`fW_X
fY[Y`a`À»][Yg`GhUbX!i d!DUXX`]b[`[YZØfXYfh`k`YfXYb`"

9]b`k`YgYb`h]W_XYf`d\mg]c`c[]gW_XYf`9ZZY`_hY`XYg`GhUbX!i d!DUXX`]b[g
]gh`X]Y`J`YfVYggYfi b[`XYf`_UfX]c`j`Ug`_i`ÀfYb` :]hbYgg``K`À\fYbX
Y]bYf`hmd]gW_XYb`GI`D!9]b\Y]h`k`]fX`XUg`<Yfn!`?fY]g`Ui`Z]GmghYa`ghUf_
VYUb`gdfi W_Xh`Ghi`X]Yb`\UVYb`[YnY][hž`XUgg`Xi`fW_X`X]Y

[`Y]W\ a Å»][Yb`5fa`!`i`bX`6Y]bVYk Y[i b[Yb`gck]Y`X]Y
5bghfYb[i b[`XYg`Fi a dZYg`XYf`Di`g`g][b]Z_Ubh`UbghY][h``8]Yg
Z0\fh`ni`Y]bYf`GhY][Yfi b[`XYf`@ b[Yb_UdUn]hÅh`i bX`Y]bYf
VYggYfYb`GUI YfghcZ] Yfgcf[i b[`XYg`?`0fdYfg``a`5``[Ya`Y]bYb
k YfXYb`X]Y`_UfX]cj Ug_i`ÅfYb`DUfUa`YhYf`k]Y`<YfnZfYe i Ybnž
6`i hXfi W_`i bX`GUI YfghcZU i ZbU\ a`Y`dcg]hj`VYY]bZi ggh"

9]b`UbXYfYf`VYXYi hYbXYf`9ZZ`_h]gh`X]Y`GhÅf`_i b[`XYf
A i g_i`Uhi`f``GhUbX!i d!DUXX`]b[`VYUbgd fi W\h`Y]bY`J]Y`nU\``j`cb
A i g_Y`[fi ddYb```b`gVYgcbXYfY`X]Y`A i g_Y`b`XYf`?`0fdYfa`]hhY
f7cfYlž`XYf`5fa`Y`i bX`XYf`6Y]bY`g]bX`k Å\fybX`XYf
DUXXY`VYk Y[i b[`U_h]j ``<]Yf`g]bX`Y]b][Y`XYf`k]W\h][ghYb
A i g_Y`[fi ddYbž`X]Y`VY]a`GI`D`hfU]b]Yfh`k YfXYb.

- Fi a dZa i g_i`Uhi`f.`8]Y`GhUV`]gUh]cb`k Å\fybX`XYg
GhY\Ybg`Z0fXYfh`X]Y`GhUV`]hÅh`i bX`:`YI]V`]hÅh"
- 5fa a i g_i`Uhi`f.`6Y]`YXYa`DUXXY`gW\`U[`k YfXYb
6]nYdg`i bX`Hf]nYdg`VYUbgd fi W\h"
- 6Y]ba i g_i`Uhi`f.`b`gVYgcbXYfY`X]Y`C`VYfgW\Yb_Y`!`i bX
K UXYba i g_i`Uhi`f`gd]Y`h`Y]bY`Yb`hgW\Y]XYbXY`F`c``Y`VY]
XYf`6U`UbW`i bX`5b`hf]YV"

BYVYb`XYf`A i g_Y`ghÅf`_i b[`_0bbYb`Ui W\`_0fdYf`]W\Y
?`ccfX]bUh]cb`i bX`:`Y]W\ [Yk]W\h`Xi fW\`GhUbX!i d!DUXX`]b[
Yf\YV`]W\`j YfVYggYfh`k YfXYb``8U`X]Y`GdcfhYf`k Å\fybX`XYg
DUXXY`bg`Ui ZY]bYa`fY`Uh]j`j]bghUV]Yb`6cUfX`ghY\Ybž`a`0ggYb`g]Y
ghÅbX][`_Y]bY`5bdUggi b[Yb`j`cfbY\ a`Ybž`i a`XUg`:`Y]W\ [Yk]W\h
ni`U`hYb``8]Yg`ghÅf`_h`b]W\h`bi f`X]Y`:`Y`Yb_Yž`gcbXYfb`Z0fXYfh
YVYbZU`g`X]Y`dfcdf]cnYdh]j Yb`:`Å\][`_Y]hYbž`U`gc`XUg`:`Ygd0f`Z0f
X]Y`Y][YbY`?`0fdYf`dcg]h]cb`ja`F`Ui a`"

9f[ÅbnYbX`XUni`_Ubb`GI`D`Ui W\`ni`f`J`YfVYggYfi b[`XYf
:`YI]V`]hÅh`VY]hfU[Yb``F`Y[Y`a`Å»][Y`DUXXY`VYk Y[i b[Ybž
_ca`V]b]Yfh`a`j`hXYa`ghÅbX][Yb`K`YW\gY`XYf`?`0fdYf\U`hi b[Ybž
Z0fXYfb`X]Y`[YgW\ a`Y]X][Y`6Yk Y[`]W_Y]h`XYf`:`Y`Yb_Y`i bX`XYf
A i g_i`Uhi`f``8Y\`b0Vi b[Yb`k Å\fybX`cXYf`bUW\`XYa`DUXXY`b
_0bbYb`X]Y`:`YI]V`]hÅh`k`Y]hYf`ghY][Yfb"

8]Y`dgmW\]gWYb`JcfhY]`Y`gc`hYb`YVYbZU`g`b]W\hØVYfgY\Yb
kYfXYb"Gdcfh]W\Y`6YhÅh[i b[`Ub`XYf`Zf]gWYb`@ Zh`i a [YVYb
j cb`K UggYfž`hfÅ[h`ni f`GhfYggfYXi _h]cb`i bX`ni f`U`[Ya Y]bYb`
JYfVYggYfi b[`XYg`K c`VYZ]bXYbg`VY]"`8Yf`?cbhU`h`ni f`BUhi f
i bX`X]Y`A Ò[`]W\Y]hž`b`Y]bYf`fi \][Yb`I a [YVi b[`ni `dUXXY`bž
ZØfXYfb`X]Y`a YbhU`Y`Ygi bX\Y]h`i bX`_ØbbYb`GhfYgg]j YUi `i bX
5b[ghgma dhca Y`Yf\YV`]W\`gYb_Yb"

D\mg]c`c[]gWYf`9ZZY_h	6YgWfY]Vi b[
?UfX]cj Ug_i `ÅfY`:]hbYgg	JYfVYggYfi b[`j cb <YfnZfYei Ybn`i bX Gui YfghcZZUi ZbU\`a Y
A i g_Y`ghÅf_i b[5_h]j]Yfi b[`XYf`Fi a dZž`5fa ! i bX`6Y]ba i g_i `Uhi f
?ccfX]bUh]cb`i bX ; `Y]W\ [Yk]W\h	JYfVYggYfi b[`XYf dfcdf]cnYdh]j Yb`i: Å\][_Y]hYb
: `YI]V`]hÅh	GhY][Yfi b[`XYf`; Y`Yb`!`i bX A i g_i `Uhi fZYI]V`]hÅh
DgmW\]gWY`JcfhY]`Y	GhfYggfYXi _h]cb`i bX JYfVYggYfi b[`XYg`U`[Ya Y]bYb K c`VYZ]bXYbg

Æg[YgUa h`Åggh`g]W\`ZYgh\U`hYbž`XUgg`GhUbX!i d!DUXX`]b[`Y]bY
j]Y`gW\]W\h][Y`gdcfh]W\Y`5_h]j]hÅh`XUfghY`hž`X]Y`Ui Z`_ØfdYf`]W\Yf
i bX`dgmW\c`c[]gWYf`9VYbY`dcg]h]j Y`9ZZY_hY`Yfn]Y`h`8]Y
?ca V]bUh]cb`Ui g`_ØfdYf`]W\Yf`6YhÅh[i b[žBUhi fYfZU\fi b[`i bX
gcn]U`Ya `5i ghUi gW\`a UW\h`GI D`ni `Y]bYf`Y]bn][Ufh][Yb`GdcfhUfhž
X]Y`XUg`:]hbYgg]j YUi `Ui Zi bhYfgW\]YX`]W\Y`K Y]gY`Yf\Ø\Yb`_Ubb"

G]W\Yf\Y]hgUgdY_hY`i bX`I a k Y`hY]bZØggY
VY]a `GhUbX!i d!DUXX`]b[

GhUbX!i d!DUXX`]b[`fGI DŁ`U]b`XYb`YhnhYb`J\`fYb`Ub`Dcdi `Uf]hÅh
[Yk cbbYb`i bX`YfZfYi h`g]W\`VY]`K UggYfgdcfh`Yfb`i bX
BUhi fZfYi bXYb`[fc»Yf`6Y`]YVh\Y]h`Hfchn`XYf`nU\`fY]W\Yb
[Ygi bX\Y]h]W\Yb`JcfhY]`Yž`X]Y`X]YgYf`Gdcfh`a]h`g]W\`Vf]b[hž
a ØggYb`VYgh]a a hY`G]W\Yf\Y]hgUgdY_hY`i bX`I a k Y`hY]bZØggY
VYfØW_g]W\h][h`k YfXYbž`i a `Y]b`g]W\YfYg`i bX

j YfUbhk cfhi b[gVYk i gghYg`DUXXY`Yf`YVb]g`ni [Yk Å\`f`Y]ghYb"

9]b`k YgYbh`h]WXYf`G]WXYf`Y]hgUgdY`h`]gh`XUg`HfU[Yb`j cb
††GW i hnk YghYb††ž`]bgVYgcbXYfY`ZØf`5bZÅb[Yf`cXYf`]b
i bVY`UbbhYb`; Yk ÅggYfb`"8]Y`6Ybi hni b[`j cb`GWk]a a k YghYb
`Ubb`]b`j]Y`Yb`; Yk ÅggYfb`gc[Uf`[YgYh`]W`j cf[YgWxf]YVYb`gY]b"
9g`]gh`Ui W`k]W`h[ž`g]W`XYf`a YhYcf`c`[]gWYb`6YX]b[i b[Yb
VYk i ggh`ni`gY]bž`XU`d`Øh`]WXY`K YhYf`ÅbXYfi b[Ybž`k]Y`ghUf`Y
K]bXY`cXYf`; Yk]hYfž`XUg`F]g]_c`Yf`YV`]W`Yf`Ø`Yb`_ØbbYb"

8]Y`K U\`XYg`f]W`h[Yb`††GhUbX!i d!DUXX`Y!6cUfXg††`]gh`YVYbgc
YbhgWXY]XYbX`ZØf`X]Y`G]WXYf`Y]h`J YfgWXYXYbY`6cUfXhmdYb`g]bX
ZØf`i bhYfgWXYX`]WXY`; Yk ÅggYfVYX]b[i b[Yb`i bX`9fZU\fi b[g`Yj Y`g
Ui g[Y`Y[h`"5bZÅb[Yf`gc`hYb`Ub`ghUV]Ybž`VfY]hYfYb`6cUfXg
ZYgh`U`hYbž`k Å\`fYbX`YfZU\`fYbY`DUXX`Yf`Y]W`hYfYž`gW`a U`YfY
6cUfXg`ZØf`gW`bY`YfY`A UbØj Yf`VYj cfni [Yb`_ØbbYb"

- GW i hnk YghYb. `DZ]W`h`]b`j]Y`Yb`F`Y[]cbYbž`Yf`Ø`h`X]Y
G]WXYf`Y]h"
- K YhYfVYX]b[i b[Yb. `GhUf`Y`K]bXY`i bX`; Yk]hYf`g]bX
[YZÅ\`f`]W`"
- 6cUfXhmd. `5i gk U\`UV\Åb[][`j cb`9fZU\fi b[`i bX
; Yk ÅggYf"

9]b`k Y]hYfYf`YbhgWXY]XYbXYf`: U`hc`f`]gh`X]Y`††GY`VghYfZU\fi b[††
i bX`XUg`††K]ggYb††`ØVYf`[fi bX`Y[YbXY`DUXXY`hYW`b]_Yb`gck]Y
X]Y`<UbX\UVi b[`XYg`6cUfXg"9]b`i a ZUggYbXYg`HfU]b]b[`i bX`XUg
J YfghÅbXb]g`ZØf`DUXXY`hYW`b]_Yb`ZØfXYfb`b]W`h`bi f`XYb`GdU»ž
gcbXYfb`Ui W`X]Y`G]WXYf`Y]h`VY]a `DUXXY`b`"8Uni [Y\`Øfh`Ui W`
XUg`J YfhfUi ha UWYb`a]h`XYb`Øfh`]WYb`; Y[YVYb`Y]hYb`k]Y
GhfØa i b[Yb`i bX`; YZU\`fYbncbYb"

I a k Y`hY]bZØggY`gd]Y`Yb`Y]bY`g[]b]Z`UbhY`F`c`Y`]a `GhUbX!i d!
DUXX`]b["8]Y`K U\`XYg`DUXXY`d`UhnYg`gc`hY
j YfUbhk cfhi b[gVYk i ggh[YhfcZYb`k YfXYbž`]bXYa`a Ub`bUhØf`]WXY
@VYbgbfÅi a Y`fYgdY`h]Yfh`i bX`X]Y`; Yk ÅggYf`gUi VYf`\Å`h`B Uhi f!
i bX`H]YfgW`i hn[YV]YhY`YfZcfXYfb`\Åi Z[`gdYn]Y`Y
; YbY`a][i b[Yb`cXYf`gdYn]Y`Y`J Yf`U`hYbgfY[Y`b"

l a k Y`hY]bZØggY

9a dZc\`YbY`A U»bU\ a Yb

„ VYfZ]gWxi b[`i bX`·X	J Yfa Y]Xi b[`gYbg]V`Yf @YVYbgfAi a Y
J YfgWxa i hni b[5VZU`Ybhgc f[i b[`i bX F YWmW]b[
?`]a Uk UbXY`	F YXi n]Yfi b[`XYg 7C !: i »UVXfi W_g

Ni gUa a YbZUggYbX`·Äggh`g]Wx`ZYgh\U`hYbž`XUgg`G]WxYf\Y]hgUgdY_hY
i bX`l a k Y`hY]bZØggY`VY]a`GhUbX!i d!DUXX`]b[`b]Wxh`bi f`ZØf`X]Y
G]WxYf\Y]h`XYg`DUXX`Yfgž`gcbXYfb`Ui Wx`ZØf`XYb`GWxi hn`XYf
bUhØf`]WxYb`F Yggci fWb`j cb`[fØ»hYf`6YXYi hi b[`g]bX"
J YfUbhk cfhi b[gj c`Yg`J Yf\U`hYb`Ui ZXYa`K Uggyf`i bX`XUg
6Yk i gghgY]b`ZØf`X]Y`dYfgØb`]WxYb`· fYbnYb`g]bX`k YgYbh]WxY
J cfUi ggYhni b[Yb`ZØf`Y]b`g]WxYfYg`i bX`bUWx\U`h][Yg
DUXXY`Yf`YVb]g"

HfU]b]b[ga Yh\cXYb`i bX`!dfc[fUa a Y`ZØf
YZZY_h]j Yg`GhUbX!i d!DUXX`]b[

GhUbX!i d!DUXX`]b[`fGI DŁ`U`h]g]Wx`ni`Y]bYf`VY`]YVhYb
K UggyfgdcfhUfhYb`k]W_Y`hž`X]Y`b]Wxh`bi f`ZØf`· fY]nY]hU_h]j]hAhYbž
gcbXYfb`Ui Wx`ZØf`[Yn]Y`hYg`HfU]b]b[`[Ybi hnh`k YfXYb`_Ubb"·l a
X]Y`J cfhY]Y`X]YgYf`GdcfhUfh] c`ghÄbX][`Ui gni gWxØdZYbž`_ØbbYb
j YfgWx]YXYbY`HfU]b]b[ga Yh\cXYb`i bX`!dfc[fUa a Y`]b`6YhfUWxh
[Ync[Yb`k YfXYbž`X]Y`gck c\`·?fUZhi`U`g`Ui Wx`5i gXUi Yf`ZØfXYfb"

9]bY`XYf`YZZY_h]j ghYb`HfU]b]b[ga Yh\cXYb`]gh`XUg
ł ł ðhYfj U`hfU]b]b[ł ł žXUg`Yg`Yfa Ø[`]Wxhž`b`_i fnnY]h][Yb
]bhYbg]j Yb`9]b\Y]hYb`X]Y`5i gXUi Yf`i bX`?fUZhi`ni`ghY][Yfb"
ðhYfj U`hfU]b]b[`_Ubb`ni a`6Y]gd]Y`Zc`[YbXYfa U»Yb`ghfi _hi f]Yfh
k YfXYb.

8Ui Yf`fA]bi hYbŁ

5_h]j Y`D\UgY
fDUXXY`bŁ

DUi gY`fFi \YbŁ

' \$	%A]bi hY`]bhYbg]j Yg DUXXY`b	%A]bi hY`Ub[gUa Yg DUXXY`b`cXYf`Fi \Yb
&\$	' \$`GY_i bXYb	' \$`GY_i bXYb

8 Ui Yf'fA]bi hYbŁ

5_h]j Y'D\UgY

DUi gY'fFi \YbŁ

fDUXXY`bŁ

a UI]a U`Yg'DUXXY`b

`Ub[gUa Yg'DUXXY`b

cXYf'Fi \Yb

9]b`k Y]hYfYf`5bgUhn`ZØfXYfh`X]Y`††?fUZhi bX`GhUV`]hÅh†`Xi fWŁ
[Yn]Y`hYg`HfU]b]b[`XYf'Fi a dZa i g_i `Uhi f", Vi b[Yb`k Y`XUg
††D`Ub_††!HfU]b]b[`cXYf`XUg††Fi gg]Ub`Hk]gh††_ØbbYb`j cf`XYa
DUXXY`b`Xi fWŁ [YZØ\fh`k YfXYbž`i a `X]Y`?ØfdYfa]hhY`ni `ghÅf_Yb"
8]YgY`, Vi b[Yb`j YfVYggYfb`b]WŁh`bi f`XUg`; `Y]WŁ [Yk]WŁh`Ui ZXYa
6cUfXž`gcbXYfb`hfU[Yb`Ui WŁ`ni f`U``[Ya Y]bYb`?ØfdYfghUV`]hÅh`VY]"

: c`[YbXY`, Vi b[Yb`Y][bYb`g]WŁ`XYfj cffU[YbX`ni f`J YfVYggYfi b[
XYf'Fi a dZghUV`]hÅh

- D`Ub_. `<U`hYb`G]Y`X]Y`Dcg]h]cb`ZØf" \$ *\$`GY_i bXYb"
- G]XY`D`Ub_. `GY]hY`k YWŁgY`b`bUWŁ" \$`GY_i bXYb"
- F i gg]Ub`Hk]gh. `%\$ %) `K]YXYf`c`i b[Yb`dfc`GY]hY"

: Øf`Y]bY`††Ui g[Y[`]WŁYbY`]:]hbYgg††`]gh`Yg`YbhgWŁY]XYbXž`Ui WŁ
††?fUZhfU]b]b[††`]b`X]Y`F ci h]bY`Y]bni VUi Yb" `<]YfVY`]_ØbbYb
, Vi b[Yb`a]h`XYa `Y][YbYb`?ØfdYf[Yk]WŁh`cXYf`a]h
K]XYfghUbXgVÅbXYfb`j Yfk YbXYh`k YfXYb"; YY][bYhY`, Vi b[Yb
g]bX.

- ? b]YVYi [Yb. `: ØfXYfb`X]Y`6Y]ba i g_i `Uhi f`i bX`X]Y
Fi a dZ_fUZh"
- @]Y[YghØhnY. `GhÅf_Yb`i a `]Y[YbXY`A i g_i `Uhi f`i bX
ZØfXYfb`X]Y`5fa _fUZh"
- ? fYi n\YVYb. `J YfVYggYfh`X]Y`F ØW_Yb!`i bX`6Y]ba i g_Y`b
ZØf`XUg`DUXXY`b"

9]b`j c``ghÅbX][Yg`HfU]b]b[gdfc[fUa a `gc``hY`Ui WŁ
††5i gXUi YfhfU]b]b[††`VY]b\U`hYbž`k]Y`Yhk U`F UXZU\fYb`cXYf
@Ui ZYbž`i a `X]Y`U``[Ya Y]bY`<Yfn!`?fY]g`Ui Z:]hbYgg`ni `j YfVYggYfb"
⊕`?ca V]bUh]cb`a]h`XYa `GhUbX!i d!DUXX`]b[`gcf[h`X]Yg`ZØf`Y]bY
i a ZUggYbXY`_ØfdYf`]WŁY`GhÅf_Y"

þg[YgUa h'gc`hYb`X]YgY`A Yh\cXYb`]b`Y]bYa`[i hghfi`_hi f]YfhYb
f`K`cWXYbhfU]b]b[gd`Ubff`]bhY[f]Yfh`k YfXYbž`i a`_cbh]bi`]Yf`]WXY
: cfhgWxf]hhY`ni`[Yk`A`f`Y]ghYb`i bX`J Yf`Yhni b[Yb`ni`j Yfa`Y]XYb`
K`ÖWXYb`h]WXY`N]Y`gYhni b[Yb`fh`"6""8]ghUb`n`cXYf`NY]h`Y`ZYbž
A`ch]j Uh]cb`i bX`i: c`_i`g`ni`ghY][Yfb`"XYU`]gh`Y]b`Ui`g[Yk`c[YbYg
J Yf`A`hb]g`nk`jgWXYb`HfU]b]b[gY]b`Y]hYb`]a`K`UggYf`i bX
`UbX[YghØhnhYa`?fUZh`i bX`GhUV`]h`hghfU]b]b["

: Un]h`i bX`5i`gV`]W`

5VgW`Y]Y»YbX``Äggh`g]W`ZYgh`U`hYbž`XUgg`GhUbX!i`d!DUXX`]b[`b]W`h
bi`f`Y]bY`j`Y`gY]h][Y`GdcfhUfh]ghž`gc`bXYfb`Ui`W`g][b]Z]_UbhY
d`mg]c`c[]gWXY`9ZZ`_hY`Ui`Z`X]Y`?ÖfdYfZ]hbYgg`U`h`8]Y
j`YfgW]YXYbYb`A`i`g`Y`[fi`ddYb`k`YfXYb`U`h]j`Yfhž`k`Ug`ni`Y]bYf
VYggYfYb`?ÖfdYfghUV`]h`h`i bX`5i`gXUi`Yf`ZØ`fh`8`UVY]`gd]Y`Yb
G]WXYf`Y]hgUgdY`_hY`i bX`i`a`k`Y`hY]bZØggY`Y]bY`Yb`hgWXY]XYbXY
F`c`Yž`X]Y`VY]`XYf`5i`gØVi`b[`XYg`Gdcfhg`b]W`h`Ui`»Yf`5W`h
[Y`UggYb`k`YfXYb`gc`hYb`"

8]Y`5bk`YbXi`b[`gmghYa`Uh]gWXYf`HfU]b]b[ga`Yh\cXYb`i bX
!dfc[fUa`a`Y`_Ubb`X]Y`9ZZ`_h]j`h`h`XYg`GhUbX!i`d!DUXX`]b[g`k`Y]hYf
ghY][Yfb`i bX`XYb`GdcfhYfb`Y`ZYbž`]fY`N]Y`Y`YZZ]n]Yb`h`ni
YffY]WXYb`"5b[Yg]W`hg`XYf`dcg]h]j`Yb`5i`gk`]f`_i`b[Yb`Ui`Z`X]Y
_ÖfdYf`]WXY`i:]hbYgg`gck`jY`XYf`Yb`hgdUb`bYbXYb`i bX`a`YX]hUh]j`Yb
9`Ya`YbhY`XYg`GhUbX!i`d!DUXX`]b[gž`Yf`ÖZZ`bY`h`g]W`Y`Y]b
j`jY`j`YfgdfYWXYbXYg`i: Y`X`ZØf`i:]hbYggVY[Y]ghYfhY`i bX
BUhi`f`]YV`UVYf`[`Y]WXYfa`U»Yb`"

Ni`_ØbZh][`_ØbbhY`X]Y`þhY[fUh]cb`]bb`cj`Uh]j`Yf`HfU]b]b[gUb`g`Äh`Y
i bX`Y]bY`gh`Äf`_YfY`i: c`_i`gg]Yfi`b[`Ui`Z`i`a`k`Y`hVYk`i`gghYg`DUXXY`b
X]Y`Dcdi`_Uf]h`h`i bX`BUW`U`h][_Y]h`X]YgYf`GdcfhUfh`k`Y]hYf`ZØfXYfb`
Gca`]h`ghY`h`GhUbX!i`d!DUXX`]b[`b]W`h`bi`f`ZØf`_ÖfdYf`]WXY
6Yh`Äh][i`b[ž`gc`bXYfb`Ui`W`ZØf`Y]b`VYk`i`gghYfYg`Ni`gUa`a`Yb`gd]Y`
a`]h`i`bgYfYf`BUhi`f`"

6Ygi W\Yb`GjY`i bg`Ui Z`a Y]b!Z]hbYgg"bYh