

@]nnc 'hY]'hY']\fY'YfZf]gW\YbXY'DYfgdY\_h]j Y  
ni ' ; Yk ]W\hggW\k Ub\_i b[ Yb

5`g'; fUa a m'i bX'9a a m!DfY]ghfÅ[ Yf]b'gW\Y]bh'@]nnc  
K ]W\h][ YfYg'ni 'hi b'ni '\UVYbž'U`g'g]W\`ØVYf  
; Yk ]W\hggW\k Ub\_i b[ Yb'ni 'Åf[ Yfb"Hfc h'n'gW\Y]bVUf  
YbX`cgYa ' ; YgW\k Åh'ØVYf']\fYb'? ØfdYf'a UW\h'g]W\`X]Y  
' (!Å\ f][ Y`Ui h'Y]bYa 'bYi Yb'`b hYfj ]Yk 'a ]h'J Ub]hm': U]f  
Y]bZUW\`\_Y]bYb'GhfYgg'ØVYf'; Yk ]W\hgni bU\ a Y'cXYf  
; Yk ]W\hgUVbU\ a Y"8]Y' 5Vci h'8Ua b'H]a Y !GÅb[ Yf]bž'X]Y  
U`g'Bcj Ya VYf!7cj Yf!GhUf'XYg'A U[ Un]bg'Zi b[ ]YfhYž'gdfUW\  
cZZYb'XUfØVYfž'k ]Y'g]Y'jb'XYb'`YhnhYb'`J\ fYb'ni 'Y]bYf'XYf  
VYfØ\ a hYghYb'6cXm!Dcg]h]j ]hm!\_cbYb'[ Yk cfXYb' ]ghž'i bX  
Yf]bbYfhY'<UggYf'XUfUbž'XUgg'Ub'? ØfdYfj YfÅbXYfi b[ Yb  
b]W\hg'j cb'B Uhi f'Ui g'[ i h'cXYf'gW\`YW\h' ]gh" G]bX'a Y]bY  
A i g]\_i bX'a Y]b'; Yk ]W\h'gc'i bhfYbbVUf'a ]hY]bUbXYf  
j YfVi bXYbž'XUgg']W\': Ub'g'cXYf'; Øh][ \_Y]h]j Yf']YfYb'k ØfXYž  
/ Ua d^Y`d/



5`g'; fUa a m'i bX'9a a m!DfY]ghfÅ[ Yf]b'gW\Y]bh'@]nnc 'K ]W\h][ YfYg  
ni 'hi b'ni '\UVYbž'U`g'g]W\`ØVYf'; Yk ]W\hggW\k Ub\_i b[ Yb'ni

Äf[ Yfb"

Hfcñ'gWXY]bVUf'YbX`cgYa` ; YgWk Äm'ØVYf'j\fyb`?ØfdYf'a UW h  
g]W`X]Y` ( !>Ä\ f][ Y`Ui h'Y]bYa`bYi Yb` ðhYfj ]Yk`a ]h'J Ub]hm: U]f  
Y]bZUW`\_Y]bYb`GhfYgg'ØVYf'; Yk ]W hgni bU\ a Y`cXYf  
; Yk ]W hgUVbU\ a Y""8]Y` 5Vci h'8Ua b`H]a Y`!GÄb[ Yf]bžX]Y`U`g  
Bcj Ya VYf!7cj Yf!GhUf'XYg'A U[ Un]bg`Z b[ ]YfhYž'gdfUW`cZZYb  
XUfØVYfž'k ]Y`g]Y`]b`XYb`YhñYb`>U\fyb`ni`Y]bYf'XYf'VYfØ\ a hYghYb  
6cXm'Dcg]hj ]hm`\_cbYb`[ Yk cfXYb`]ghž'i bX`Yf]bbYfhY`<UggYf  
XUfUbž'XUgg'Ub`?ØfdYfj YfÄbXYfi b[ Yb`b]W hg'j cb`BUhi f'Ui g'[ i h  
cXYf'gW`YW h']gh"

G]bX`a Y]bY`A i g]\_i bX`a Y]b` ; Yk ]W h'gc'i bhfYbbVUf'a ]hY]bUbXYf  
j YfVi bXYbž'XUgg']W` : Ubg`cXYf'; Øh[ \_Y]h'j Yf`]YfYb`k ØfXYž'k Ybb  
]W`UVbY\ a Yb`k ØfXY3`ZfU[ hY`@]nnc'i bX`X]g\_i h]YfhY`ØVYf'j\fyb  
D`Uñ]a` ; YgdfÄW`ØVYf'dcg]hj Y`?ØfdYf\U`hi b[ "" 8Ug`]gh'a ]f  
Y[ U`ž'gU[ hY`g]Y`J Ub]hm: U]f"" ÄW`ZØ\fy`Y]bYb`gY\ f[ Ygi bXYb  
@VYbggh]'`a YbhU`i bX`gd]f]hi Y``j Yfgi W`Y`]W`ž'U`Ygž'k Ug`]W`]b  
a Y]bYb`?ØfdYf'ghYW\_Yž'gi dYf'gUi VYf'ni` \U`hYb""; Ygi bX\Y]h']gh  
Yhk Ugž'XUg`]W`df]cf]g]YfYž'k c\]b`Ui W`]a a Yf'a ]W`XUg`\_ØfdYf`]W`  
ZØ\fh" `

: Ubg'j cb`@]nnc`k ]ggYb`j ]Y``Y]W`hž'XUgg`g]Y`g]W`&\$&\$`j Y[ Ub  
YfbÄ\fh`\Uhž'UVYf`g]Y`ghY`h'gW`bY``Zghž'XUgg`Yg`VY]'`j\fyf  
9ggYbgUi gk U\`b]W`h'i a` ; Yk ]W hgUVbU\ a Y`[ Y\h"" 8]Y`@Yi hY  
gU[ hYb.` 8i`V]gh'J Y[ UbYf3`K Ugž'Zf]h]Yfgh'Xi`XYb`GU`Uh3`ž'gU[ hY  
g]Y"" ÄW`V]b`\_Y]b`J Y[ UbYfž'i a` ; Yk ]W h'ni`j Yf`]YfYbž']W`ZØ\Y  
a ]W`Y]bZUW`VYggYfž'k Ybb`]W`DZUbñYb`YggY`ž'gU[ hY`@]nnc`XYf  
J YfØZYbh']W`i b[ ""

K Ybb`Yg'i a` ; Yk ]W hgj YfÄbXYfi b[ Yb`[ Y\hž']gh'Ui W`b]W`h  
i bVYX]b[ h'XUg`9ggYb`gW`i`X/UbXYfY': U\_hcfYb`k ]Y`GhfYgg  
\_ØbbhYb`gY]bž'gU[ hY`XYf`GÄb[ Yf"" ; YfUXY`k Ybb`Xi`XYb`\_ghž'Xi  
\Ugh'U`Yg`\YfUi g[ YZ bXYbž'ÄbXYfh'Yg`g]W`k ]YXYf`ž'Yf`\_ÄfhY`g]Y"  
ÄW`YggYž'k Ybb`]W`[ YghfYggh'V]bž'a UbW`a U`V]g'ni`XYa`Di b\_hž  
Ub`XYa`]W`b]W`h'a Y\ f'a Yf\_Yž'k ]Y`j ]Y``]W`[ Y[ YggYb`\UVY"  
fK Y]hYf`YgYb.`K cfUb`G]Y`Yf\_YbbYbž'cV`G]Y`i bhYf`GhfYgg`ghY\YbŁ`

9g`]gh'gWXY»YžXUgg`k`jf`; Yk`jW`hgni`bU\`a`Y`a`]h`XYa`B`Y`[`Uh`j`Yb`  
]b`J`YfV`]bXi`b`[`Vf`]b`[`Ybž`XUg`g`Y`j`Yfi`fgUW`h`ž`Z`\\f`g`Y`Zcfh`"9g`]gh`  
XUg`A`]gW`Yb`X`Y`YgYf`gW`ObYb`GUW`Yž`X`Y`9ggYb`]gh`i`bX`i`bg`  
XUa`]h`ni`Yfb`À`fYbž`UVYf`Yg`]gh`XYf`GhfYggž`XYf`XUg`GW`ja`a`Y`]ghž`  
b`]W`h`X`Y`&\$`DZ`bX`ž`gU`hY`@`nnc`"ÀW`ZØ`Y`a`]W`gY`f`[`ØW`]W`ž`  
k`Y`j`]W`XUg`; YZØ`\\UVYž`XUgg`; Yk`jW`hgni`bU\`a`Y`b`]W`h`a`Y`f`  
gW`Y`W`h`]gh`"; Yk`jW`hgj`Yf`i`gh`Ui`W`b`]W`h`Y`g`]gh`bYi`hfU`" `

@`nnc`gU`hY`]b`Y`]bYa`bYi`Yb`b`ghU`fUa`!Dcghž`XUgg`g`Y`a`Y`]bY`  
F`ØW`Ybfc`Yb`i`a`Ufa`h`"

9]b`[`Y`a`Ø`[`Yb`@`nnc`g`Øb`[`ghY`Y`i`»Yfi`b`[`Yb`ni`  
; Yk`jW`hggW`k`Ub`\_`i`b`[`Yb`U`g`fYdf`À`gYb`hUh`j`ZØf`?`ØfdYfbYi`hfU`]h`À`h`  
VYnY`]W`bYb`" ?`ØfdYfbYi`hfU`]h`À`h`]gh`[`YbUi`XUgž`k`cbUW`Y`g`g`]W`  
Ub`\\Øfh`G`Y`ZØ`Yb`g`]W`Ub`XYb`a`Y`]ghYb`HU`[`Yb`ja`5`[`Ya`Y`]bYb`  
bYi`hfU`]b`6Yni`[`Ui`Z`À`fYb`?`ØfdYf`ž`gU`hY`7UgYm`6cbUbcž`F`8ž`Y`]b`  
]b`8U`U`g`Ub`g`À`gg`[`Yf`9fb`À`fi`b`[`gVYfUhYf`a`]h`Y`]bYa`B`]W`h`8`]h`  
5bgUhnž`ni`j`cf`[`Y`[`YbØVYf`G`UdY`"9g`VYXYi`hYhž`XUgg`G`Y`g`]W`  
a`UbW`a`U`dcg`]h`j`ØVYf`À`fYb`?`ØfdYf`ZØ`Yb`ž`j`]Y`Y`]W`h`Y`b`[`Y`  
bY`[`Uh`j`Y`; YXUb`Yb`\\UVYbž`UVYf`c`Zh`XYb`Yb`G`Y`ØVYf`Ui`dh`b`]W`h`  
j`]Y`ØVYf`À`fYb`?`ØfdYf`bUW`ž`ZØ`[`hY`g`Y`\\]bni`"

K`À`fYbX`@`nnc`; Yk`jW`hgni`bU\`a`Y`i`bX`!UVbU\`a`Y`bYi`hfU`  
VYhfUW`hYhž`]gh`X`Y`G`À`b`[`Yf`]b`Ui`W`Y`Y`]b`J`cfV`]X`ZØf`Y`]b`dcg`]h`j`Yg`  
?`ØfdYfV`]X`"G`Y`]gh`gY`h`Ub`[`Ya`Y`]bY`6Y`ZØfk`cfhYf`]b`XYf`GY`Vgh`Y`VY`  
]b`]`fYb`Gcb`[`hYi`hYbž`ØZYb`h`]W`Yb`5i`Zh`]hYbž`b`hYf`j`]Yk`n`]hUhYb`i`bX`  
c`ZYbYb`GcW`U`!A`YX`U`!6Y`]h`À`[`Yb`"

9g`]gh`Ui`W`Y`fk`À`bYb`gk`Yfhž`XUgg`b`]Ya`UbXž`Y`]bgW`]Y`»`]W`@`nncž`  
Ya`UbX`UbXYfYa`Y`]bY`9f`\_`À`fi`b`[`ØVYf`gY`]bY`; Ygi`bX`Y`]h`cXYf`  
gY`]b`; Yk`jW`h`gW`i`XYh`"; Ygi`bX`Y`]h`]gh`gc`j`]Y`a`Y`f`U`g`Y`]bY`NU`  
Ui`ZXYf`K`UU`[`Y`cXYf`]b`À`fYf`X`Ub`gž`i`bX`Yg`]gh`À`b`[`gh`Ub`XYf`NY`]hž`  
XUa`]h`Ui`Zni`\\ØfYbž`ØVYf`Ya`UbXYb`ni`i`fhY`Ybž`VUg`Y`fYbX`XUfUi`Zž`  
k`]Y`Yf`Ui`gg`Y`\\hž`cV`VYfØ`a`h`cXYf`b`]W`h`f`B`À`W`ghYg`DY`c`h`cb`!  
5i`gV`]XYf`5g`\\Dfmc`f`\\Uh`Y`]bY`B`UW`f`]W`h`ZØf`@Yi`hYž`X`Y`Y`Y`Y`\\UZhY`  
ZYhY`VYgW`À`a`YbXY`?ca`a`Yb`hUfY`\\]b`hYf`UggYb`Ł

6Ygi W\Yb`G]Y`i bg`Ui Z.`a Y]b!Z]hbYgg"bYh